

Bid/Quotation Tabulation

Purchasing Department

City of
St. Peters
Missouri



P.O. Box 9 • One St. Peters Centre Blvd. • St. Peters, MO • 63376
www.stpetersmo.net • email: bids@stpetersmo.net
phone: 636.477.6600 • fax: 636.939.4411

Bid No. 21-118 - HPE Aruba Switch Replacement
Bid Opening Wednesday, February 3, 2021 @ 2:00 p.m.

All bids are subject to correction after bids have been completely reviewed.

			Insight Public Sector		SHI International Corp.		The Horus Group, LLC	
			6820 South Hart Avenue Tempe, AZ 85283 480-333-3286 mark.lauver@insight.com		290 Davidson Avenue Somerset, NJ 08873 888-764-8888 John_burns@SHI.com		8301 Lakeview Pkwy., Suite 111 Rowlett, TX 75088 817-201-5057 gblack@horusgroupllc.org	
Item	Qty.	Unit	Description		Unit Cost	Total Cost	Unit Cost	Total Cost
1	2	Each	JL001A HPE Aruba 5412 92GT PoE+4SFP+ Switch		\$ 8,374.13	\$ 16,748.26	\$ 9,760.14	\$ 19,520.28
2	8	Each	J9829A HPE Aruba Power Supply 1100 Watt		\$ 644.07	\$ 5,152.56	\$ 750.78	\$ 6,006.24
3	1	Each	J9986A HPE Aruba Expansion Module 24 PoE+ Ports		\$ 1,887.26	\$ 1,887.26	\$ 2,199.96	\$ 2,199.96
4	3	Each	JL255A HPE Aruba 2930F 24G PoE+ 4SFP+ Switch		\$ 2,001.53	\$ 6,004.59	\$ 2,312.40	\$ 6,937.20
5	1	Each	JL258A HPE Aruba 2930F *G PoE+ 2SFP+ Switch		\$ 820.13	\$ 820.13	\$ 947.52	\$ 947.52
6	5	Each	JL558A HPE Aruba 2930F 48G PoE+ 4SFP+ Switch		\$ 3,793.17	\$ 18,965.85	\$ 4,382.28	\$ 21,911.40
Delivery Charge					\$ -	\$ -	\$ -	\$ 100.00
Total					\$ 49,578.65	\$ 57,522.60	\$ 57,522.60	\$ 57,734.52
Maximum Number of Days Needed for Delivery After Purchase Order Issued			30 Business Days				25 Days	

			Hypertec USA Inc.		Function 5 Technology		Howard Technology Solutions	
			1868 E. Broadway Rd, Suite 101-514 Tempe, AZ 85282 480-626-9000 dbeahm@hypertecdirect.com		600 Mile Crossing Blvd., Suite 1A Rochester, NY 14624 585-295-8900 Lgermain@F5Technology.com		36 Howard Drive Ellisville, MS 39437 601-399-5077 dparker@howard.com	
Item	Qty.	Unit	Description		Unit Cost	Total Cost	Unit Cost	Total Cost
1	2	Each	JL001A HPE Aruba 5412 92GT PoE+4SFP+ Switch		\$ 11,352.00	\$ 22,704.00	\$ 11,000.00	\$ 22,000.00
2	8	Each	J9829A HPE Aruba Power Supply 1100 Watt		\$ 589.74	\$ 4,717.92	\$ 750.00	\$ 6,000.00
3	1	Each	J9986A HPE Aruba Expansion Module 24 PoE+ Ports		\$ 1,179.48	\$ 1,179.48	\$ 2,500.00	\$ 2,500.00
4	3	Each	JL255A HPE Aruba 2930F 24G PoE+ 4SFP+ Switch		\$ 2,307.67	\$ 6,923.01	\$ 2,500.00	\$ 7,500.00
5	1	Each	JL258A HPE Aruba 2930F *G PoE+ 2SFP+ Switch		\$ 950.43	\$ 950.43	\$ 900.00	\$ 900.00
6	5	Each	JL558A HPE Aruba 2930F 48G PoE+ 4SFP+ Switch		\$ 4,373.32	\$ 21,866.60	\$ 4,500.00	\$ 22,500.00
Delivery Charge					\$ -	\$ -	\$ -	Included
Total					\$ 58,341.44	\$ 61,400.00	\$ 61,400.00	\$ 62,885.00
Maximum Number of Days Needed for Delivery After Purchase Order Issued			30		14		2-3 Weeks	

			Saitech Inc.		ACP Technologies		Telecom Technologies, Inc.	
			42640 Christy Street Fremont, CA 94538 510-440-0256 ernesto@esaitech.com		1090A Union Road, Ste. 200 Buffalo, NY 14224 714-674-8880 Benjr@acp.us.com		2935 W. Service Road Eagan, MN 55121 651-456-5800 ttonohue@telecom-tech.com	
Item	Qty.	Unit	Description		Unit Cost	Total Cost	Unit Cost	Total Cost
1	2	Each	JL001A HPE Aruba 5412 92GT PoE+4SFP+ Switch		\$ 11,670.00	\$ 23,340.00	\$ 12,006.27	\$ 24,012.54
2	8	Each	J9829A HPE Aruba Power Supply 1100 Watt		\$ 900.00	\$ 7,200.00	\$ 923.56	\$ 7,388.48
3	1	Each	J9986A HPE Aruba Expansion Module 24 PoE+ Ports		\$ 2,630.00	\$ 2,630.00	\$ 2,706.24	\$ 2,706.24
4	3	Each	JL255A HPE Aruba 2930F 24G PoE+ 4SFP+ Switch		\$ 2,380.00	\$ 7,140.00	\$ 2,450.57	\$ 7,351.71
5	1	Each	JL258A HPE Aruba 2930F *G PoE+ 2SFP+ Switch		\$ 975.00	\$ 975.00	\$ 1,004.14	\$ 1,004.14
6	5	Each	JL558A HPE Aruba 2930F 48G PoE+ 4SFP+ Switch		\$ 4,510.00	\$ 22,550.00	\$ 4,644.12	\$ 23,220.60
Delivery Charge					\$ -	\$ -	\$ -	\$ -
Total					\$ 63,835.00	\$ 65,683.71	\$ 65,683.71	\$ 77,156.42
Maximum Number of Days Needed for Delivery After Purchase Order Issued			14 Days ARO					